



# Turbocharger service solutions

MAN PrimeServ





# From hero to hero

A partnership  
of equals

MAN Energy Solutions enables its partners to create and achieve sustainable value in transitioning towards a carbon-neutral future. By addressing tomorrow's challenges within the marine, energy and industrial sectors, step by step we improve efficiency and performance at a systemic level. Our planet and our partners need solutions.

Leading the way in advanced engineering for more than 250 years, we provide a unique portfolio of technologies. Headquartered in Germany, MAN Energy Solutions employs some 14,000 people at over 120 sites globally. A company advancing in tune with what the world really needs.

## Only

MAN Energy Solutions is the world's only manufacturer of turbocharger and two-stroke und four-stroke engines.

## 1<sup>st</sup>

First development of a turbocharger for Diesel engines in 1934.

## 60,000

MAN PrimeServ manages more than 60,000 turbochargers.

## 300

MAN Turbochargers boost engine efficiency by more than 300%.

## 20

MAN Turbochargers and Engines have a lifespan of over 20 years.



# In good and bad times

A partnership  
with benefits

With more than 1,800 turbochargers being managed with Long Term Service Agreements, we prove that our tailor-made maintenance concepts are an essential customer tool to ensure a comfortable, trouble-free and smooth handling of your turbocharger fleet.



## Global partnership

- **Your partner at the HQ**  
A contract manager as a partner for all turbocharger issues and as a single point of contact
- **Network of partners all around the world**  
More than 100 worldwide service centers completely owned by MAN as well as ISO certified as your partner on site
- **Sharing is caring**  
Knowledge sharing through steady OEM know-how transfer
- **Trust**  
Extended warranty and extended service intervals for our loyal LTSA customers
- **Customer loyalty**  
More than 90% of our LTSA customers extend their agreements



## Ease of business

- **Optimization**  
Assistance in optimized use of contract benefits, discounts and payment conditions
- **Hassle-free**  
We plan and coordinate service on your behalf within the MAN PrimeServ network. This includes tracking and monitoring your turbochargers
- **Easy budgeting**  
We offer predefined maintenance kits including the spare part logistics for easy planning & budgeting
- **Easy processing**  
Enjoy the benefit of only one invoicing party regarding all turbocharger services for easy processing



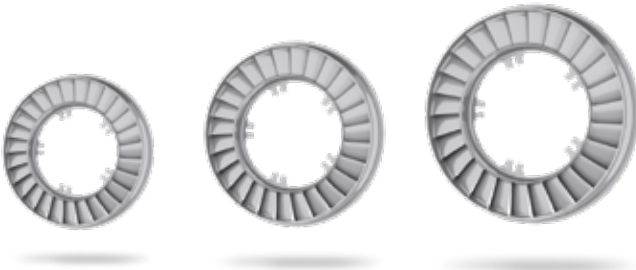
## Technical competence

- **Priority**  
Delight in prioritized access to technical support for trouble shooting and spare part identification
- **Document storage**  
We monitor and archive service reports on your behalf
- **Always up to date**  
Prioritized access to technical updates
- **Saving resources**  
Condition based maintenance instead of resource wasting unreflected lump-sum exchange of parts

# Join the MAN family

## Choose your favorite service module

With our wide ranging service solutions, we offer the ideal setting to live and implement MAN family way. Our Service Solutions cover parts, field service and logistics for planned maintenance which can easily be optimized with extended service options to meet your specific needs. Whether you are just looking for a spare part agreement (primary), a service agreement (proactive) or an all-inclusive service agreement (preventive) we have the perfect fit for you. Our exhaust gas treatment solutions such as ETB and SCR as well as our club concepts all compliment our wide-ranged service portfolio.



Service modules	Primary	Proactive	Preventive
Contract manager as single point of contact	✓	✓	✓
Fixed spare part kits for scheduled maintenance	✓	✓	✓
Fixed service prices for scheduled maintenance	✓	✓	✓
Maintenance planning & monitoring		✓	✓
24/7/365 service prices		✓	✓
Travelling packages for predefined ports		✓	✓
Payment per turbocharger operating hour			✓
Unscheduled service support			✓
✓ included    ✓ optional			
<b>Club concepts</b>			
Cartridge Club Provision of cartridges for rotational maintenance			
Buyer's Club Stock pool for turbocharger spare parts			



# MAN PrimeServ

# Be safe with the original



**Are you looking for a trouble-free turbocharger operation without any hassle? True to the motto “Be safe with the original”, MAN PrimeServ Turbocharger and Exhaust Gas Treatment lives up to its highest standards of safety:**

#### **Avoid**

- Putting your employee's life and health at risk
- Costly downtime
- Turbocharger breakdown
- Spending over budget
- Premature failure of spare parts
- Trouble with classification societies

#### **Enjoy**

- Safe and trouble-free operation
- Budget control
- Extended warranty
- Class certified original spare parts from the latest design
- Priority access to technical updates as well as technical consultation
- Experienced highly qualified service personnel worldwide available 24/7

# Experts within reach

# Worldwide service

MAN PrimeServ is our dedicated MAN Energy Solutions service brand. Using a network of 100 service centers worldwide, MAN provides service 24/7 across the globe. Our range of services includes technical support, consulting and OEM spares, as well as maintenance, repair and comprehensive individualized service plans.

24  
hours a day

365  
days a year

▲ Service centers  
▲ Turbocharger expert service centers

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